





JOB MATCHING

i-Match

i-Match is an Internet-based program that helps users systematically identify the requirements of jobs and the traits possessed by individuals in order to "Find the BEST people for jobs and the BEST jobs for people"

OVERVIEW:

i-Match is an internet-based Job Analysis and Applicant Assessment System designed to objectively match the requirements of any job to the job-related assets of any individual.

The system contains 10 independent assessments that are used in the job matching process. One or more assessments can be used for the analysis which translates into a completion time of 5 to 60 minutes (5 to 120 min. for applicant).



THE 10 ASSESSEMNTS:

- Job Readiness & Retention predicts success in entry-level positions and identifies individuals who are reliable, dependable, motivated and conscientious. In addition, it predicts the likelihood that an individual will stay on the job for at least 3 months. This assessment is geared towards hourly and blue collar positions.
- Customer Service predicts success in positions with customer contact (internal or external).
 It is designed to identify character traits such as friendliness, courteousness, helpfulness and service orientation.
- Sales predicts success in jobs that involve selling ideas, service or products. It is designed to identify character traits such as initiative, commitment, persuasiveness and resilience.
- 4. **Culture Fit** predicts organizational commitment as opposed to superior job performance. This assessment deals with preferences, values, beliefs, and the desired work environment.
- 5. **Knowledge** identifies the level of knowledge in work-related areas.
- 6. **Skills** identifies the level of skills (basic & cross -functional) in work-related areas.
- 7. **Abilities** identifies the enduring talents (cognitive, psychomotor, physical & sensory) that can help in work-related areas.
- 8. **Work Activities** identifies the similar actions that are performed together in many different jobs.
- 9. **Work Environment** identifies working conditions in a work setting.
- 10. **Work Styles** identifies the characteristics that can affect how well someone does a job.

5 FILTERS:

The 10 i-Match assessments are represented in the 5 filters to the right. Each one of these filters will help in the comparison of individuals to jobs. One or more filters can be used. In some cases, it may be appropriate to only use 2 of the filters. This means that the organization would only have to invest a fraction of the estimated 60 minute completion time to evaluate a job.



HIRING TOOL FOR EMPLOYERS:

i-Match can help eliminate the stacks of resumes by identifying those applicants most qualified for the job. The employer identifies the job opening and selects a qualified employee to ascertain the job requirements using any number of the assessments. In addition, the job prerequisites are recorded.

The applicants enter the system (on any computer with Internet access) with the information provided by the employer. Upon entry, the applicant can review the prerequisites. At this point, the applicant has the option to move forward and take the assessments or exit the system.



The employer has report options for comparing the applicants to the job. The reports are both static and interactive, allowing sorting by various fields.

CAREER GUIDANCE TOOL:

i-Match can help an individual to select a career by identifying an individual's job related assets and comparing them to over 900 predefined jobs. The 900+ jobs are from the 0*NET database; a comprehensive database of worker attributes and job characteristics created by the Department of Labor. The reports are both static and interactive, allowing sorting by various fields.

Job Readiness & Job Retention Assessment—Features, Benefits, & Results

USERS IN THE I-MATCH PROCESS:



The administrator is responsible for managing the jobs, applicants and evaluators plus generating reports.



The applicant enters i-Match using the information supplied by the administrator. Upon entry, the applicant can

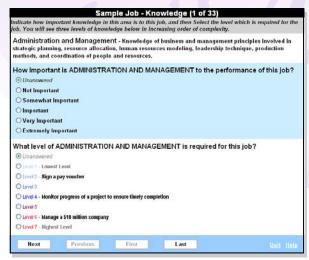
review the prerequisites for one or more job (entered by the administrator). The applicant can select the jobs that are of interest. Next the applicant will complete the assessments related to the selected job(s) or all assessments. The approximate completion time for all assessments is 120 minutes. A sample question from the Knowledge assessment is shown below.

Knowled	ge (1 of 33)	
You will see three levels of knowledge below in increat at which you have significant knowledge.	sing order of complexity. Select the most co	mplex level
Administration and Management - Knowledge strategic planning, resource allocation, human reso methods, and coordination of people and resources	rces modeling, leadership technique, prod	
Which is the most difficult level at which you	ı can perform?	
 ● Unanswered 		
O Level 1 - Lowest Level		
O Level 2 - Sign a pay voucher		
O Level 3		
O Level 4 - Monitor progress of a project to ensure tin	ely completion	
O Level 5		
O Lovel 6 - Manage a \$10 million company		
O Level 7 - Highest Level		
Next Previous First	Last	9uli Help



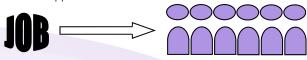
The Job Evaluator enters i-Match using the information supplied by the administrator. The evaluator can select

a job and complete the assessments. The evaluator will never complete the Performance & Retention, Customer Service and Sales Assessments. These assessments will only be completed by the applicant. The completion time for the 7 assessments is approximately 60 minutes. A sample question from the Knowledge assessment is shown below.



I-MATCH REPORTS:

Match selected Applicants to selected Job



Match selected Jobs to selected Applicant



Show detail of an Applicant/Job Match



Job Analysis (summary of job requirements)





Competency Portfolio (summary of applicant's preferences & skills)





BENEFITS OF I-MATCH:

- Reduces turnover and lost productivity
- Determines which candidates meet the minimum prequalifications for a given job
- Improves staff quality and retention
- Eliminates wading through seemingly unending stacks of resumes
- Eliminates the syndrome of "Garbage In, "Garbage Out"
- Comes pre-loaded with all the right questions, descriptors, response analysis, and customized reports
- Offers a common language for communication across all jobs and among all workforce development efforts

Try it for **FREE**. Contact us at 609.396.6265 or info@asktbs.com and request the i-Match Demo.



Technology Based Solutions

1027 S Clinton Ave. Trenton, NJ 08611 Phone: 609.396.6265 xt 503 www.askTBS.com

info@asktbs.com

Visit asktbs.com/tour for more information